

# YOUR FINANCIAL PICTURE

AGENT #

YOUR NAME

AGE   HEIGHT ',   /   WEIGHT     TOBACCO YES  NO

RETIRED YES  NO  DATE RETIRED   /

EMPLOYER           / LENGTH

INCOME \$       STATE OF RESIDENCE

SPOUSE'S NAME

AGE   HEIGHT ',   /   WEIGHT     TOBACCO YES  NO

RETIRED YES  NO  DATE RETIRED   /

EMPLOYER           / LENGTH

INCOME \$       STATE OF RESIDENCE

YOU

YOUR SPOUSE

Assets that you have available to offset the mortgage if something happens to you?

MORTGAGE AMOUNT \$

MORTGAGE MONTHLY PAYMENT \$

YOU

LIFE POLICIES (FACE VALUE) \$

LIFE POLICY TYPE (CHECK ALL THAT APPLY)  TERM  WHOLE  IUL

YOUR SPOUSE

LIFE POLICIES (FACE VALUE) \$

LIFE POLICY TYPE (CHECK ALL THAT APPLY)  TERM  WHOLE  IUL

SAVINGS/ CDS \$

MUTUAL FUNDS/ STOCKS \$

401K/ IRA/ ANNUITIES \$

NET WORTH \$

FINANCIAL

*We will talk more about retirement in detail later. The reason I ask is I have a financial specialist that helps my clients meet their goals. All I ask is that when he calls you, please give him the same courteous attention that you gave me. Can you do that for me?*

Any Health Concerns? Major Operations? Hospitalization last 5 yrs? Medications?

What Type of Health Issue: \_\_\_\_\_

\_\_\_\_\_

Children: \_\_\_\_\_

Med: \_\_\_\_\_ Reason for taking: \_\_\_\_\_

Med: \_\_\_\_\_ Reason for taking: \_\_\_\_\_

Med: \_\_\_\_\_ Reason for taking: \_\_\_\_\_

Med: \_\_\_\_\_ Reason for taking: \_\_\_\_\_

Med: \_\_\_\_\_ Reason for taking: \_\_\_\_\_

Med: \_\_\_\_\_ Reason for taking: \_\_\_\_\_

Any criminal or driving record concerns? YES  NO

PERSONAL

PREFERRED #  CELL NUMBER    -

HOME NUMBER    -

BEST CONTACT TIME:  MORNING  EVENING

Client Signature \_\_\_\_\_ Date \_\_\_\_\_

Agent Signature \_\_\_\_\_ Date \_\_\_\_\_

Email form to [greensheet@bacapitalmanagement.com](mailto:greensheet@bacapitalmanagement.com)