

MY WEEKLY COMMITMENT

Unless commitment is made, there are only promises and hopes; but no plans.”
 – Peter F. Drucker

	WEEK		WEEK		WEEK		WEEK		WEEK		WEEK		WEEK		WEEK	
	Commitment	Result	Commitment	Result	Commitment	Result	Commitment	Result	Commitment	Result	Commitment	Result	Commitment	Result	Commitment	Result
Dials																
Lead Door Knocks																
Appointments																
Applications																
Annual Premium																
Referrals																
STP in the Home																
Interviews																
Contracts																
New in Class																
Hot Spots																
Invited Guest to Hotspot																
Pages in a Book																
Conference Calls																

Name _____

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