

(Fax) FINAL Expense Quote/MENU

\$ 5,000	- \$ 10,000	- \$ 20,000	_____
\$ 10,000	- \$ 20,000	- \$ 40,000	_____
\$ 15,000	- \$ 30,000	- \$ 60,000	_____
\$ 20,000	- \$ 40,000	- \$ 80,000	_____
\$ 25,000	- \$ 50,000	- \$ 100,000	_____
\$ 30,000	- \$ 60,000	- \$ 120,000	_____
\$ 35,000	- \$ 70,000	- \$ 140,000	_____
Any DEATH	ACCIDENTAL	COMMON CARRIER	

1. Above is a Forester's MENU I LOVE showing
PLAN RIGHT

2. I WORK ON PRICES AS THE CLIENT IS
LOOKING AT MATERIAL I GAVE THEM

3. I START AT TOP AND ASK THEM TO TELL
ME TO STOP IF IT GETS TOO EXPENSIVE

* ASSUMING
MORTGAGE IS
300K

MORTGAGE/LIFE INSURANCE QUOTE/MENU

ASSUME AGE IS
53

OR 95
OR 98

	to Age 83	to Age 93
300,000	\$	\$
250,000	\$	\$
200,000	\$	\$
150,000	\$	\$
100,000	\$	\$
50,000	\$	\$
25,000	\$	\$

1. The Top Value is Always Different Depending on The Clients Mortgage Need OR Life Ins Need.
2. I will create prices for as long as a traditional term they can get and show the small amount for payment protection
3. I will create prices going to the age they think they will die using GULE/GULV1.07