

Monumental Life IUL Products

Freedom Global IUL IISM
Freedom Index Universal Life IISM

Flexible Premium Universal Life Insurance with an Index Feature

Product Highlights

Thank you for your interest in the Freedom Global IUL II & Freedom Index Universal Life II products!

Uncertain economic times have left clients feeling uneasy with traditional universal life products. Index Universal Life products may be the answer. Over the years, these products have gained popularity due to the higher policy value accumulation potential combined with the guaranteed minimum interest rates they provide.

The Company's two IUL policies offer the same flexible benefits with different Index Account choices. Both Index Accounts utilize the annual point-to-point crediting method.

The Freedom Global IUL II offers a Global Index Account which utilizes the S&P 500® Index, the EURO STOXX 50® Index, and the Hang Seng Index to determine Excess Index Interest.

The Freedom Index Universal Life II offers an Index Account which utilizes the S&P 500® Index to determine Excess Index Interest.

Each product offers a Basic Interest Account with a guaranteed minimum interest rate of 2%, and an Index Account with a guaranteed minimum interest rate of 1%.



Potential Customers?

- Tax-Free Retirement Patrick Kelly Part V
 - Higher income earners
 - Not participating in company sponsored programs
 - Want potential for greater retirement benefits
- Professionals such as doctors, lawyers, accountants
- Business owners
- Independent contractors IT, Consultants
- Children and Grandchildren



The Highlights

- Clients can increase their face amount after the 1st policy year.
 (Additional underwriting requirements may be required)
- Clients can decrease their face amount after the 3rd policy year.
- Premium Expense Charge Current and Guaranteed are 6% for all policy years
- Base Insured Rider (BIR) the minimum purchase amount is \$100,000,
 and the maximum is 10 times the base Face Amount.
- Additional Insured Rider (AIR) the minimum purchase amount is \$25,000; the maximum is the lesser of \$1,000,000 or total coverage on primary insured.



Product Specs

Product Name Freedom Index Universal Life IISM

Freedom Global IUL IISM

Description Index Universal Life Insurance

Issue Ages 0 - 17 Juvenile

18 - 70 Preferred Elite

18 - 70 Preferred Plus

18 - 75 Preferred

18 - 85 Nontobacco (18-80 in Florida)

18 - 75 Preferred Tobacco

18 - 85 Tobacco (18-80 in Florida)

Issue Ages Based Upon Age last birthday

Minimum Face Amount \$25,000

Preferred classes are available if base face amount qualifies for Blood Testing.

No preferred classes available over age 75, and no Preferred Elite or

Preferred Plus over age 70.

Minimum Premium Outlay

\$25 or calculated premium, whichever is greater

Guarantee Period

Provided the cumulative Minimum Monthly No Lapse Premium requirements are met,

each policy has a No Lapse Period as follows:

Issue Ages 0 - 60: lesser of 20 years or until age 65 Issue Ages 61 - 85: 5 years

*After the no lapse period or if the cumulative Minimum Monthly No Lapse Premium requirements are not met, then fluctuations in interest rates and/or policy charges may require the payment of additional premiums to keep the policy in force. Guarantees are based on the claims paying ability of the Company.

Death Benefit Level or Increasing



Product Specs

Banding – See Underwriting Guide

1) \$ 25,000 - \$100,000

2) \$100,001 - \$249,999

3) \$250,000 - \$499,999

4) \$500,000 and above

Available Riders & Endorsements

Accidental Death Benefit Rider

Additional Insured Rider

Base Insured Rider

Children's Benefit Rider

Disability Waiver of Monthly Deductions Rider

Disability Waiver of Premium Rider Guaranteed Insurability Benefit Rider

Terminal Illness Accelerated Death Benefit Rider**

Special Features & Benefits

Intended for individuals who are looking for a product that could offer the potential to earn interest based upon outside indexes and are willing

to assume certain risks. The Freedom Index Universal Life II offers an S&P 500® Index Account which utilizes the S&P 500® Index to determine Excess Index

Interest. The Freedom Global IUL II offers a Global Index Account which utilizes the

S&P 500® Index, the EURO STOXX 50® Index, and the Hang Seng Index to

determine Excess Index Interest

Guaranteed Minimum Interest Rate

Basic Interest Account: 2%

S&P 500 Index Account 1% Global Index Account: 1%

Additional Information

Surrender charges apply for the first 10 policy years and for ten

years from the date of any Face Amount increase.

Loan Availability: Allowed after the free look period ends.

Features

- Seven Underwriting Classes
 - Preferred Elite, Preferred Plus, Preferred, Non-tobacco, Preferred Tobacco, Tobacco, Juvenile
- Loans
 - Allowed after the free look period ends. Maximum is Policy Value minus Loan Balance, minus loan interest that will accrue prior to the next policy anniversary, minus the greater of the Surrender Charge or two monthly deductions.
- Preferred loans available on gains after year 10
- Withdrawals
 - Minimum \$500; cannot reduce the cash surrender value below \$500
- No Policy Maturity Date



Features

- Tax-Free Transfers (between accounts)
 - Transfers from the Index Account to the Basic Interest Account are only allowed at the end of an Index Account Segment period.
 - Transfers from the Basic Interest Account to the Index Account are only allowed on the first day of a policy month, which generally does not correspond to the calendar month.
- Flexibility and Control
 - Premiums*
 - Choice of Basic Interest Account and/or Index Account

^{*} Subject to maintaining the minimum no lapse premium requirements set forth in the policy.



IUL Training

IUL Online Training is necessary before you submit an IUL application:

- https://www.agentnetinfo.com (ANI)
 - Education Recourses
 - IUL Training



Freedom Global IUL IISM

Account Options

Basic Interest Account

Current 2.50% Guaranteed Minimum 2.00%

Global Index Account

Current Cap 13.25%
Current Illustrated Rate 8.91%
Guaranteed Minimum 1.00%

Indexes

S&P 500 Index EURO STOXX 50 Index Hang Seng Index



Freedom Index Universal Life IISM

Account Options

Basic Interest Account

Current 2.50% Guaranteed Minimum 2.00%

Index Account

Current Cap 12.50%
Current Illustrated Rate 7.93%
Guaranteed Minimum 1.00%

Indexes

S&P 500 Index



IUL For Today's Market

- Life Insurance Protection
- Tax-Deferred Earnings
- Tax-Advantaged Access
- Potential For Higher Interest than Traditional UL Plus Minimum Guarantees
- Flexibility and Control
- Federal Income Tax-Free Death Benefit



Terminology

Account Options

Segments

Cap



Account Options

Policy owners can choose between the Basic Interest Account, the Index Account, or any combination of the two.



The Basic Interest Account

The Basic Interest Account earns interest at rates declared by the company, and may fluctuate (just like a standard UL policy).

The declared interest rate is determined for each Basic Interest Account Segment prior to or on the beginning date of the Segment and is applied for one year.



Freedom Index Universal Life II Index Account

• S&P 500

 The S&P 500[®] Index is currently the most commonly used index for index products.



Freedom Global Universal Life II Index Account

• S&P 500

The S&P 500[®] Index is currently the most commonly used index for index products.

EURO STOXX 50 Index

- The EURO STOXX 50[®] Index is an index comprised of 50 large cap stocks from leading European blue-chip companies.
- The stocks used in this index come from 12 countries which are located in the European Union.
- Like the S&P 500°, the EURO STOXX 50° Index is a capitalization-weighted index.

Hang Seng Index

 The Hang Seng Index, also a capitalization-weighted index, has a long history beginning in the 1960s and is one of the most recognized indicators of the stock market performance in Hong Kong.

Index Weighting

The Global Index Account uses a weighted average based on the following factors:

- 50% to the percentage change in the S&P 500° or the EURO STOXX 50°, whichever is higher;
- 30% to the percentage change in the S&P 500° or the EURO STOXX 50°, whichever is lower;
- 20% to the percentage change in the Hang Seng Index regardless of the change in its index value.

In this calculation, the change in each index may be positive or negative. However, clients have the security of the Global Index Account guaranteed minimum interest rate of 1%.

Segments

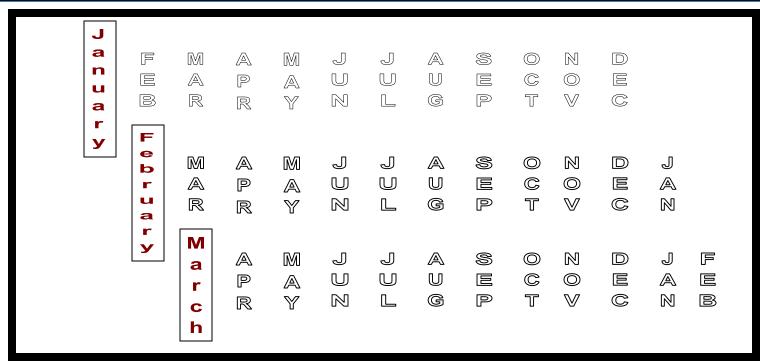
- Segments are components of the Account Options to which net premiums and/or transfers of policy values are allocated.
- There are up to 12 Segments and each Segment begins on a Monthly Policy Date.
- Each Segment lasts for 12 months (the Segment Period).
- The value of an Account Option is the sum of its Segment values and any amount pending application to that Segment.
- Net Premiums received on dates other than the Monthly Policy Date will be created with minimum index account interest for the S&P 500[®] Index Account and current interest for the Basic Interest Account until they are allocated to the next Segment.

Segments

Each segment lasts for 12 months There are up to 12 segments

How A "Segment" Works

(Monthly Payment is Applied)





How it Works

- At the end of each Segment Period, the company determines whether any Excess Index Interest will be credited for that Segment Period.
- The amount of Excess Index Interest credited depends on the value in the Global Index Account at the beginning of the Segment Period, the weighted change in the values of the indexes, Monthly Deductions and Index Account Monthly Charges, any policy owner transactions, the minimum interest credited throughout the Segment Period and the applicable Cap.
- At the end of a Segment Period, the company may declare a new Cap for the next Segment Period.

Cap

- The Cap is the maximum percentage of index change that an account Segment can be credited for the Segment period and will be declared in advance for each of the 12 Global Index Account Segments.
- The Cap may change at the beginning of each Segment period and may differ between Global Index Account Segments.
- Once a Cap is declared for a Segment, it applies only to that particular segment until the beginning of the next Segment Period



Participation Rate

- Some index products use a "participation rate" to determine how much of the increase in the index (if any) will be used to calculate index-linked interest.
- The Freedom Global IUL II and the Freedom Index Universal Life II utilize 100% participation rate with the Cap method, for determining Excess Index Interest.



Tools

Website – <u>www.agentnetinfo.com</u> (ANI)

- * Get your computer Mobility ready
- * Mobility on-line
- * Applications
- * Monumental Life Underwriting Guide page 5

NAA – Training tools – Gina Hawks

Sales Support Team – 877-234-4848

or email <u>agencysalessupport@aegonusa.com</u>

Bob Grannan - 877-788-0113

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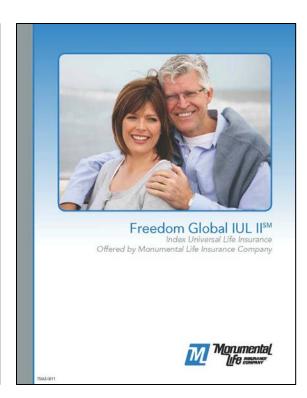


Freedom Global IUL IISM

Product Guides, Client Brochures and Segment History all found on ANI







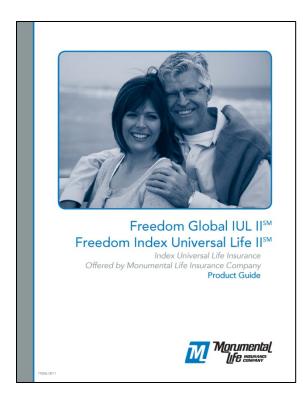
Statement of Understanding

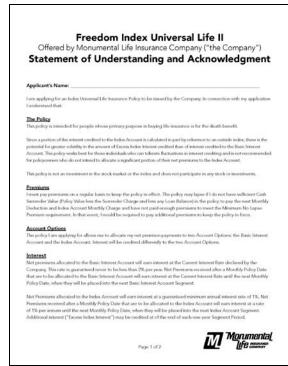
Illustrative Rate Flyer

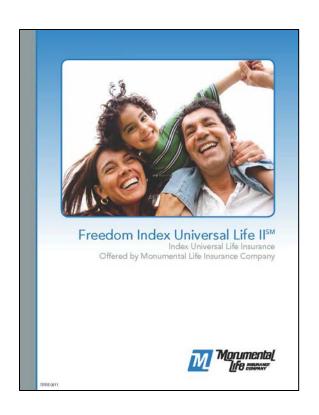
Customer Brochure



Freedom Index Universal Life IISM







Product Guide

Statement of Understanding

Customer Brochure



The Freedom Global IUL IISM (Policy Form #IUL05) and the Freedom Index Universal Life IISM (Policy Form #IUL04) are index universal life insurance policies issued by Monumental Life Insurance Company, Cedar Rapids, IA. Policy form and number may vary, and this product may not be available in all jurisdictions.

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Please read the full disclaimer in the Freedom Global IUL II policy regarding the Hang Seng Index in relation to the policy.